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03.05.2018.

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Chint Electric Co., Ltd No.3255, Sixian Road, Songjiang District, Shanghai 201614, China

Subject: Negotiation procedure No.AST2018/20 - answers to the candidates requests for clarifications

Herewith we provide answers to the candidates requests for clarifications regarding the negotiation procedures regulations No.AST2018/20 "The supply of two 115/10.5/10.5 kV 32 MVA transformers for the substation "Latgale"":

The Candidate's question No.1:

Concerning tender requirement No.12.11. - When does the company from Latvia or EU which will sing the contract should appear?

- 1. What kind of documentation do Candidate need to submit at the phase 1 Concerning the tender requirement No. 12.11. and how it should looks like? Please (AST) mention the points in general condition which says about it.
- 2. Do we need just to mention the name of the company in some kind of authorization letter and the confirmation letter from the Latvian or EU company that it agrees to sign the contract? Please (AST) mention the points in general condition which says about it.
- 3. Are there any requirements which the company which will sign the contract should fulfill? Please (AST) mention the points in general condition which says about it.
- 4. How do the AST see the cooperation between Candidate and the company from Latvia or EU in terms of contract signing? Is it a two sides contract or Consortium? Please (AST) mention the points in general condition which says about it.

The answer to the Candidate's question No.1:

The Candidate can be any physical and legal persons or association of persons established and operating in accordance with the laws of their country of origin (see Law On the Procurement of Public Service Providers clause 1 point 23). The Candidate which is not resident of EU (European Union) must submit the authorization letter for the own selected representative and the confirmation letter from the representative. The representative must be a legal person registered in EU. The Contract will be signed with Candidate if its tender will be accepted. In the case if the Candidate is not the resident of EU in the contract will be mentioned the representative which will be responsible for performance of the contractual obligations in Latvia.



The Candidate's question No.2:

Concerning tender requirement No.12.12. - Why does AST apply this type of restriction and why this kind of experience is required, what is the purpose of this requirement?

The answer to the Candidate's question No.2:

The Customer is the member of the EU and BRELL (Belarus, Russia, Estonia, Latvia and Lithuania) energy systems. The Candidates' successfully completed similar contracts experience in the above mentioned countries is important precondition to make sure that offered devices will be appropriate.

The Candidate's question No.3:

Concerning tender requirement No.12.14. - Why does AST apply this type of restriction and why this kind of experience is required, what is the purpose of this requirement?

The answer to the Candidate's question No.3:

See Republic of Latvia Law On the Procurement of Public Service Providers - Section 60

The Candidate's question No.4:

Taking into account points mentioned above we ask you to prolong the procurement procedure for 3 weeks (21 days) from the moment these questions are clarified.

The answer to the Candidate's question No.4:

The term for submission of applications will not be extended.

Kind regards,

Member of the Management Board

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Mārcis Kauliņš